

**STRATEGIC COOPERATION
MEMORANDUM**

BETWEEN

CLOUD SECURITY ALLIANCE

AND

CHINA CLOUD OS PIONEER STRATEGIC ALLIANCE

MAY 2014

Party A: Cloud Security Alliance (hereinafter referred to as “CSA”)

Party B: China Cloud OS Pioneer Strategic Alliance (hereinafter referred to as “CCOPSA”)

Cloud Security Alliance is a not-for-profit organization with a mission to “promote the use of best practices for providing security assurance within Cloud Computing, and to provide education on the uses of Cloud Computing to help secure all other forms of computing”. The CSA has over 53,000 individual members worldwide. CSA gained significant reputability in 2011 when the White House selected the CSA summit as the venue for announcing the federal government’s cloud computing strategy. The CSA was formed in December 2008 as a coalition by individuals who saw a need to provide objective enterprise user guidance on the adoption and use of cloud computing. Its initial work product “Security Guidance for Critical Areas of Focus in Cloud Computing,” was put together Wiki-style, by dozens of volunteers. In 2009 the Cloud Security Alliance incorporated in Nevada as a Corporation and achieved US Federal 501(c)6 non-profits status. It is registered as a Foreign Non-Profit Corporation in Washington. The CSA works to support a number of global policy makers in their focus on cloud security initiatives including the National Institute of Standards and Technology (NIST), European Commission, Singapore Government and the various data protection authorities. In March 2012, the CSA was selected to partner with three of Europe’s largest research centers (CERN, EMBL and ESA) to launch “Helix Nebula - the Science Cloud”. The CSA employs sixteen full-time and contract staff worldwide. It has over 400 active volunteers participating in research at any time.

China Cloud OS Pioneer Strategic Alliance (CCOPSA) was established on November 13, 2011, sponsored by Microsoft (China) Co., Ltd., Tsinghua University, Peking University, the Center for international Economic and Technological Cooperation, the Ministry of Industry and Information Technology, China Center for Information Industry Development, the National Association of Vocational Education of China, etc. CCOPSA is an internationally influential and comprehensive cross-department, cross-discipline, cross-subject and cross-industry platform for public interest, having its core ideas about cloud platform system’s theoretical innovation, practical innovation, application and promotion, and the construction of ecologic system. The vice chairman of the tenth and the eleventh national committee of CPPCC, the honorary chairman of the National Association of Industry and Commerce, Huang Mengfu, is elected to the honorary chairman of the CCOPSA. The CCOPSA also has

the president of the Information Institute of Tsinghua University, Dr. Sun Jianguang as board chairman, the deputy director of the State Information Center, Du Ping, and the director of the Ministry of Information Industry and International Economic and Technical Cooperation Center, Gong Xiaofeng as vice chairmans. The great significance of CCOPSA's establishment is not only the promotion of independent innovation and great-leap-forward development of cloud system in China, but also the construction of the powerful cloud information ecology system, as well as the in-depth integration of informatization and industrialization in China.

Under the principles of amicable consultation and mutual benefits, both Party A and Party B have reached this Strategic Cooperation Memorandum (the "**Memorandum**") as follows:

I. CONTENT OF COOPERATION

Upon negotiation, Party A and Party B agree to conduct strategic cooperation in the following areas, including but not limited to:

1. Cloud Security Alliance (CSA) formally joins China Cloud OS Pioneer Strategic Alliance (CCOPSA) as a Director Unit. CSA pays in a total number of 50,000 RMB (approx. 8200 USD) after tax as the membership dues. This fee will be supportive to CSA's business in China, such as but not limited to conferences, seminars, etc.
2. CCOPSA invites the chairman of CSA, Jim Reavis to serve as the adviser of the committee of experts, in order to guide and supervise.
3. CSA has the right to appoint a member to the executive director of council of CCOPSA, taking part in leadership.
4. As a director member, CSA shall share the resources of CCOPSA, including relations of government, enterprises, and experts, etc.

5. CCOPSA will provide support in policies, skills and, resources for CSA's business in China, to achieve win-win situations for all members of CCOPSA and CSA.

II. MECHANISM FOR ADVANCING THE COOPERATION

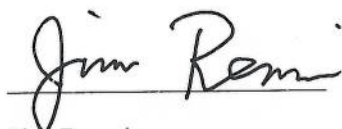
The landing of CSA in China will be announced in May, 2014 and completed with 2014. CCOPSA and CSA will form a strategic cooperation leading group composed by high-level directing staff of both parties, coordinating major issues and supervising each own work progress, as well as coordinating cooperating matters and organizing implementation.

Signature page of the Strategic Cooperation Memorandum between Cloud Security Alliance and China Cloud OS Strategic Alliance

Cloud Security Alliance

Administrative Committee:

Legal Representative or Authorized Representative



Jim Reavis

CEO, Cloud Security Alliance

Date: May 19th, 2014

China Cloud OS Pioneer Strategic Alliance:

Legal Representative or Authorized Representative



Wangxing Ding

Deputy Chair of Board, China Cloud OS Pioneer Strategic Alliance

Date: May 19th, 2014

